

#### Cari Watkins-Bates

Director of Land Conservation



#### OUR MISSION

Scenic Hudson preserves land and farms and creates parks that connect people with the inspirational power of the Hudson River, while fighting threats to the river and natural resources that are the foundation of the valley's prosperity.

# Protecting the Hudson Valley's Natural Treasures

## THE FOUNDATION OF OUR HEALTH, ECONOMY AND QUALITY OF LIFE

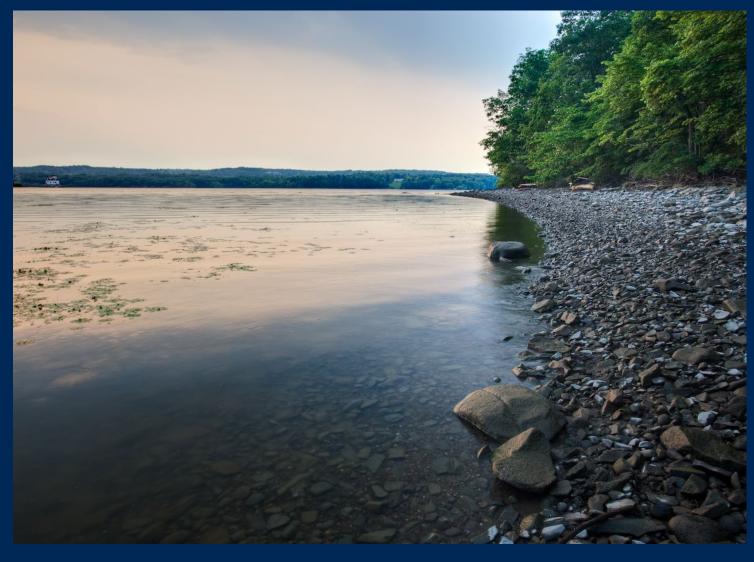
- ► 48,000+ acres conserved for wildlife/biodiversity, clean air/water, scenic beauty
- ► 65+ parks, preserves and historic sites created or enhanced for public enjoyment
- over 20,000 agricultural acres conserved on 135+ farms for fresh, local food



**Iconic views** 



**Productive farmland** 



**Exceptional wildlife habitat** 



World-class landscapes



#### CONSERVATION PRIORITIES

Protecting the Hudson Valley's most important scenic, agricultural and ecological land through innovative and collaborative strategies.

- Saving the Land That Matters
  Most
- Hudson Valley Conservation
  Strategy
- Foodshed Conservation Plan





#### LAND CONSERVATION

## Preserving land in the Hudson Valley

- Purchase of land and easements
- Working in partnership
- Leveraging public and private funds







#### FOODSHED CONSERVATION

#### Securing Fresh, Local Food for the Region

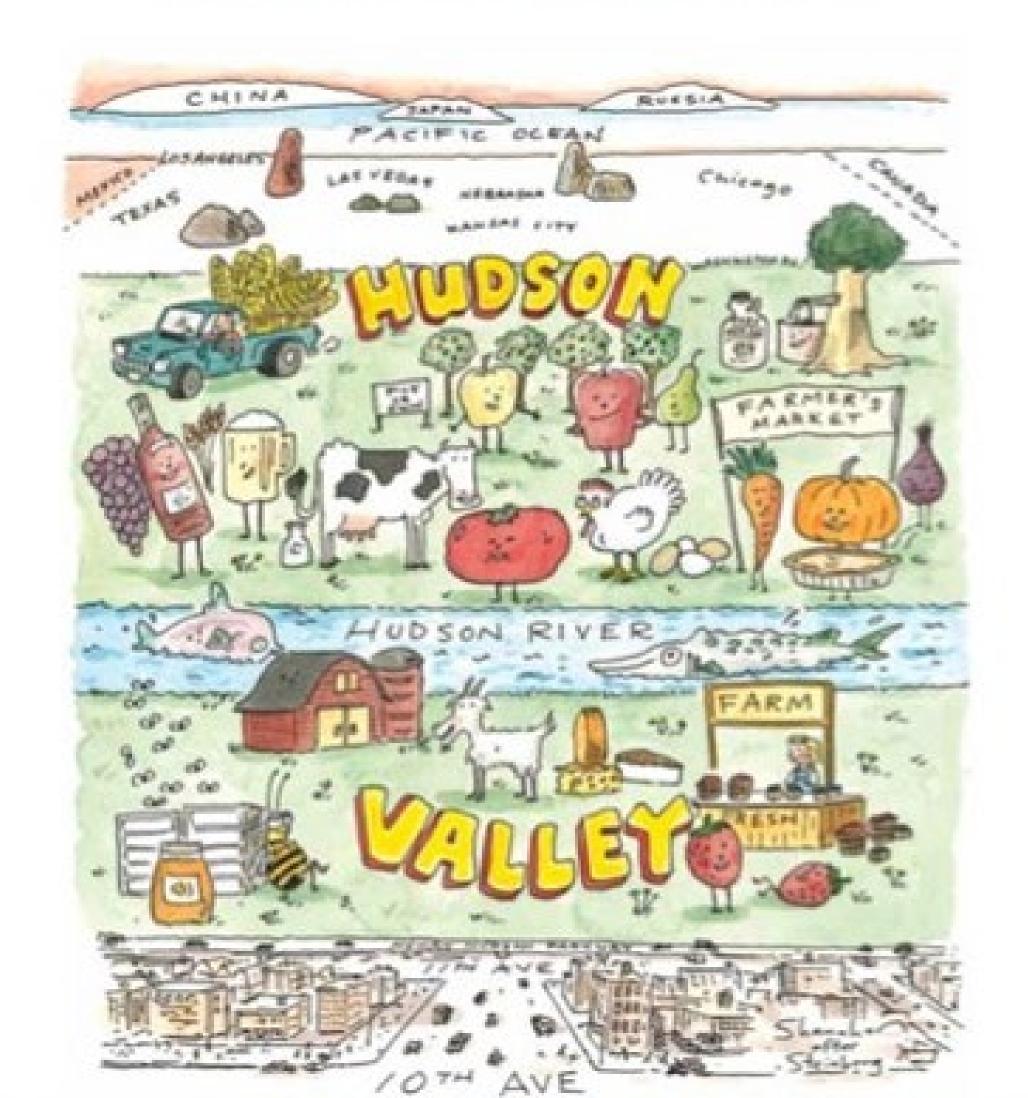
- The plan offers a strategic framework for farmland protection.
- Coordinating and providing context for individual projects.
- Driving factor in securing additional
  \$20million funding from New York State.





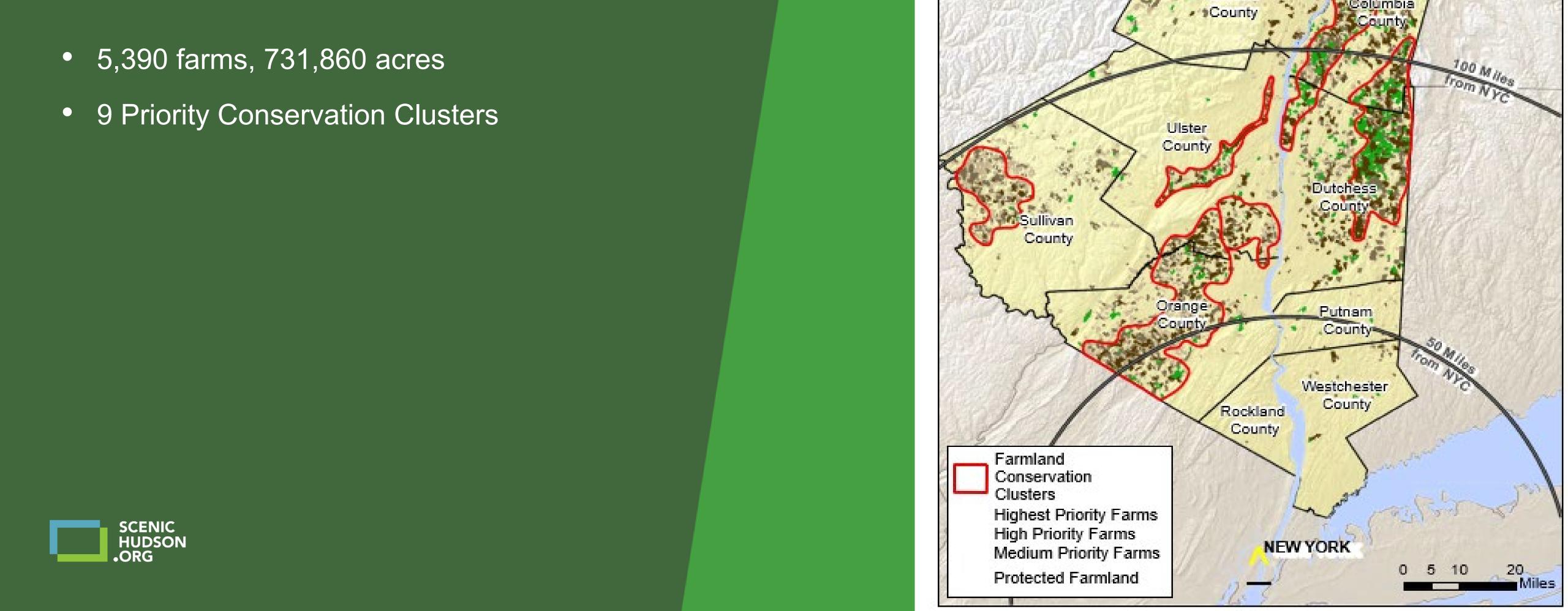
#### SECURING FRESH, LOCAL FOOD FOR NEW YORK CITY AND THE HUDSON VALLEY

A Foodshed Conservation Plan for the Region



#### FOODSHED CONSERVATION

Securing Fresh, Local Food for the Region



FOODSHED

PLAN:

Priority

Clusters

CONSERVATION

Conservation

#### FOODSHED CONSERVATION

Securing Fresh, Local Food for the Region

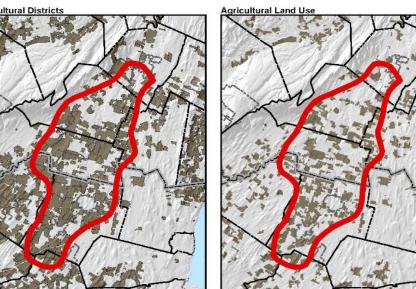
Wallkill Valley - North

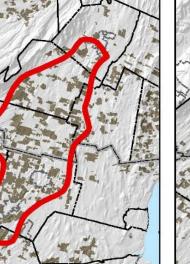




#### **HUDSON VALLEY - NYC FOODSHED PLAN** Wallkill Valley - North











#### What is a Land Trust?

a nonprofit organization that, as all or part of its mission, actively works to conserve land by undertaking or assisting in land or conservation easement acquisition, or by its stewardship of such land or easements





#### What is a Conservation Easement?

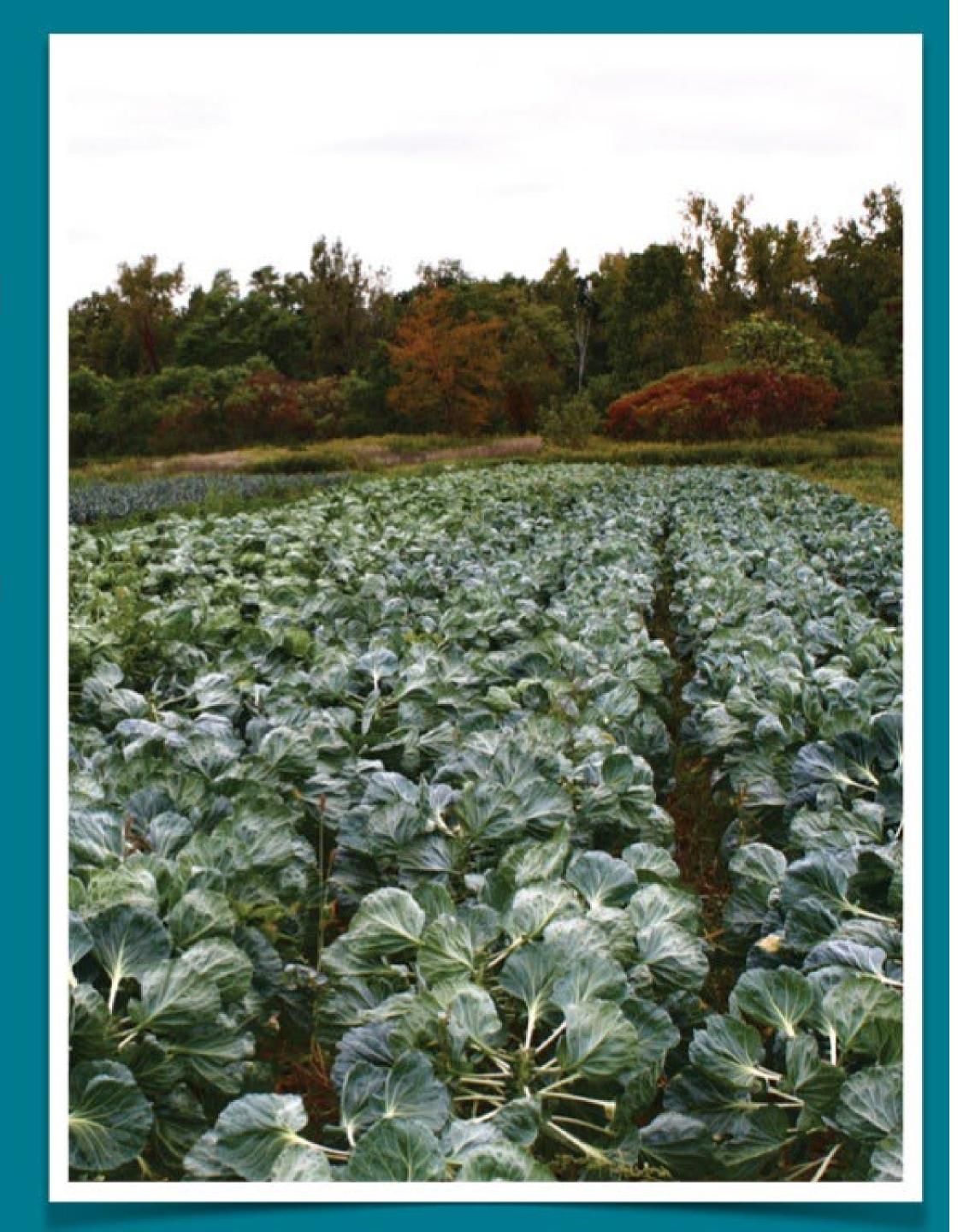
- a flexible tool that permanently restricts nonagricultural property development
- various land use areas allow counted agricultural operations and flexibility for other uses





#### Benefits of Conservation Easements

- public conservation benefits
- ensure land remains open and available for agriculture
- opportunities to further farm growth and planning
- assists in landowner transition (between generations or to new farmer)



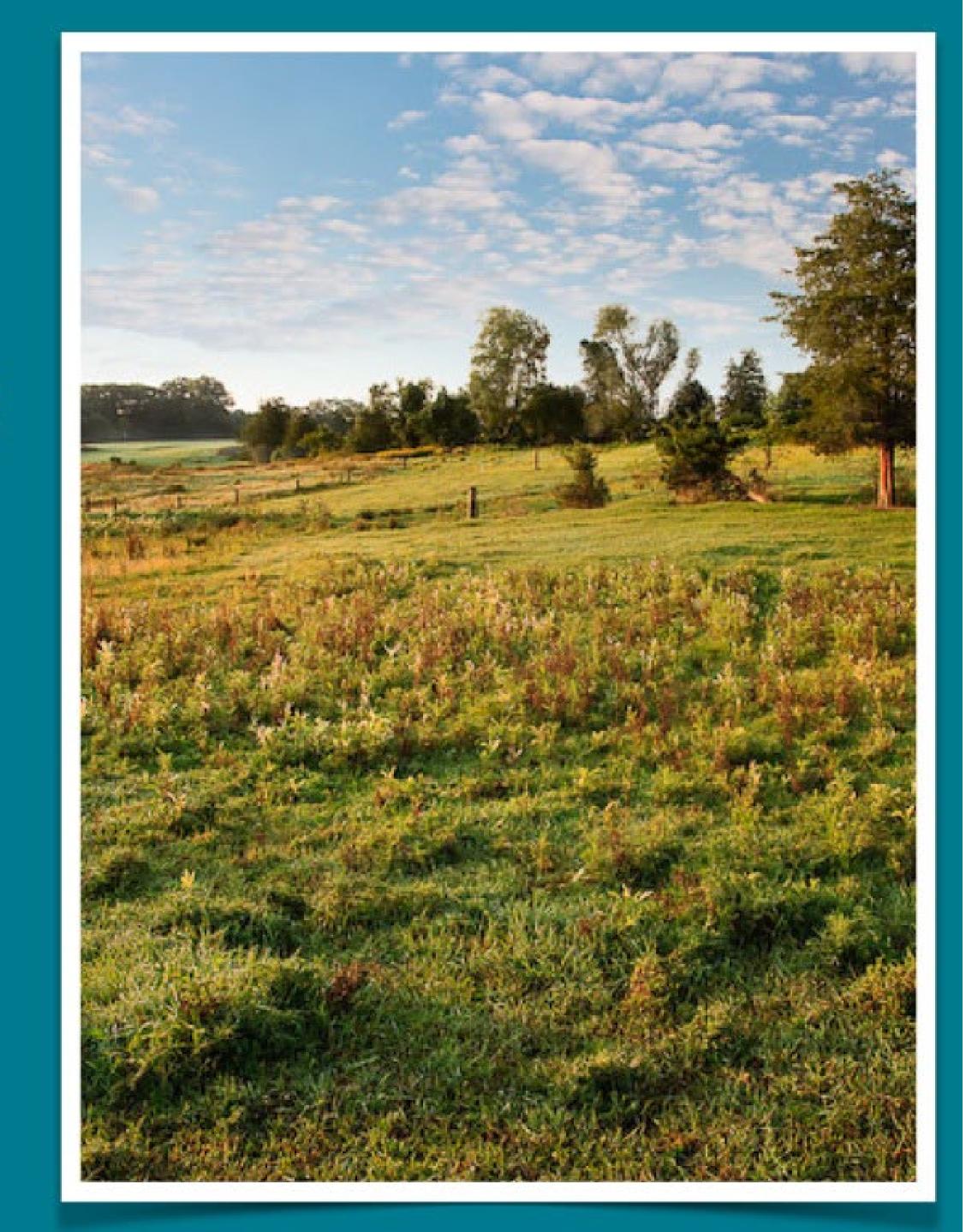
## **Options for Conveying a Conservation Easement**

- donated by landowner
- sold for full fair market value ("purchase of development rights" or "PDR")
- partially donated ("bargain sale")



## **Primary Funding Sources for PDR**

- local towns
- counties
- NYS Dept. of Ag. and Markets Farmland Protection Program
- USDA NRCS Farm and Ranchlands Protection Program
- private funding





## Determining the Value of a Conservation Easement

- independent appraiser prepares "before and after" sales comparison analysis
- difference between "before" and "after" values determines value of easement



## **Conservation Easement Stewardship**

- land trusts are bound to monitor and enforce conservation easements in perpetuity
- monitoring visits conducted annually



#### RED HOOK

#### **Dutchess County**

- 28 Farms, 3,100 acres
- 20 Partnership projects
- \$13.5 million (\$6.4 million from Scenic Hudson
- ~60% of farmland protected





#### REGENERATIVE AGRICULTURE

Regenerative agriculture encompasses farming and grazing practices that improve natural resources, rebuild soil organic matter, capture carbon in the soil, restore soil biodiversity, and increase yields and on-farm climate resiliency.





## Questions & Answers

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https://www.scenichudson.org/our-work/conservation/farms/

